









## MOBILITY MANAGED SERVICES









Telstra Partner Awards 2023 Winner Mobility Partner of the Year









MOBILECORP

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## WHAT'S PRICELESS?

- Employee productivity
- Mobile device security
- Mobility cost control

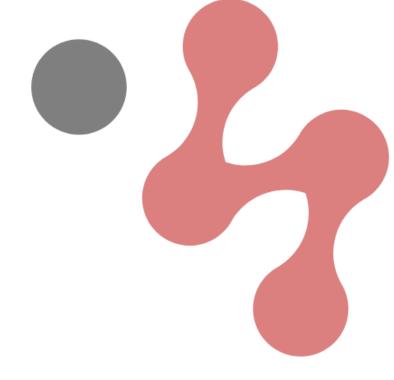
Knowing you have a single point of contact for all your corporate mobility needs.

Knowing you have engaged an expert partner dedicated to exceeding your business goals.

# TELSTRA MOBILITY PARTNER OF THE YEAR '23

Don't just take our word for it!





## 33 REASONS WHY MOBILECORP

For 33 years MobileCorp has been aligned with Australia's leading carrier, Telstra.

We are a foundational Telstra Enterprise and Business partner and have intimate knowledge and experience with the Telstra ecosystem.

Leverage our knowledge hard-won over the years, to get the most out of your Telstra relationship.

We are generous with our time and expertise.

We are pragmatic and get things done.

We have a single-minded focus on delivering our best work for each customer.

### MOBILITY MANAGED SERVICES

## Expertise you can count on

#### Support & Service Desk

Single point of contact for all your mobility needs.



#### **Custom Portal**

The MobileCorp procurement and service portal is customised with your corporate catalogue and branding



#### Device Lifecycle Management

From cradle to grave and everything in between. Accurate asset inventory management.



#### **Device Provisioning**

Support your distributed workforce with out-of-the-box deployment.

Extend the life span of devices

Extend the life span of devices with proactive application of protective accessories.



#### Telstra Carriage

Leverage our knowledge of the Telstra eco-system to get the best value from your Telstra relationship.

We have direct access to Telstra network systems to activate your requests.



#### Telecom Expense Management

A single source of truth for usage and expenditure. Fleet optimisation recommendations for cost control and savings.



#### MDM | EMM

Security building block for your devices while ensuring data compliance.
Microsoft Intune and VMware specialists.



## Reporting, Governance & Compliance

Because connectivity is always mission-critical.

Your own dedicated MobileCorp account team.

Monthly governance meetings.



# 4 OUTCOMES MOBILITY MANAGEMENT BY MOBILECORP

#### HAPPY HUMANS - PRODUCTIVITY PROTECTED

Downtime and unproductive employees are a disaster for any organisation. Peace of mind is having one point of contact to ensure your people are always connected.

#### WEIGHT LIFTED - RESOURCES UNBURDENED

This is the beauty of having a expert MSP - tap into a whole team of experts and leverage our knowledge and experience. Free up your internal IT resource to concentrate of core business and strategy.

#### SLEEP EASIER - COST TRANSPARENCY

It's easy for mobility costs to skyrocket when no one is watching. Telecom expense management brings visibility and control. Your corporate fleet is constantly audited and optimised to deliver value.

#### READY FOR ANYTHING - GROWTH ENABLED

The constant rate of change means keeping up with emerging technologies and being agile - able to scale up or down - is critical for growth. MobileCorp is across all emerging mobility technologies and leaders in 5G networking.





## Connecting Australian businesses to people, places and things



#### Proven record with Enterprise

We have 520 customers and 156,000 services under management. Many of our loyal customers are iconic household names and have been partnering with us for more than 10 years. Ask us who.

#### Telstra Platinum Mobility Partner

We hold the highest accreditations with Telstra which means we are trusted by them to manage their largest enterprise business and government customers.

We also have direct access to Telstra's backend systems to resolve your requests swiftly.

#### Mobile-first Focus

We have grown from a connectivity core and have a mobile-first focus.

This has proved a unique advantage with the arrival of 5G, wireless WAN, and the global shift to a distributed workforce.

## Like having your own inhouse ICT team

A team of experienced 'always on' ICT specialists

- protecting your productivity
- securing your devices
- supporting your people
- safeguarding your revenue
- promoting business growth

## Starter



### Telstra fleet management \$3 per service per month



For all your Telstra support services and device lifecycle management

- MobileCorps expert support and service fulfillment team
- 24/7 online ordering portal
- Connection | activation of new services
- Change of plans
- Change of ownership
- Cancellations, disconnections and suspensions
- SIM replacements and SIM PIN/PUK retrievals
- International Roaming activation, barring, support
- MobileCorp account manager for governance and compliance oversight; strategic ICT advice

- Hardware orders of eligible devices from the Telstra Promotional Schedule
- Setting up call diversions
- Adding or removing Telstra services
- Account Consolidations
- Telstra Account Management
- Warranty Repair Management

- Free your IT team from standard operational mobility tasks
- Manage your devices from cradle to grave
- Protect employee productivity



## Professional

For teams that need priority support, premium service, & monthly reporting.

from \$6 per service per month

#### Starter plus:



- Aligned Support Team-Like having your own inhouse experts.
- Speak with the same people who have detailed knowledge of your business
- Priority Service Levels put your tickets to the top of the queue
- Telstra Billing enquiries and credit management
- Priority Shipping included
- Mobile Fleet monthly 'Snapshot' report
- Quarterly Fleet Optimisation
- Annual Fleet Audit
- ✓ Device Buyback Scheme



#### Telstra Adaptive Mobility Care Inclusions

- Online ordering portal 24/7
- Australian Help Desk 8.30am-5pm
- Connections | upgrades new services
- Change of plans
- Change of ownership
- Cancellations, disconnections and suspensions
- SIM replacements and SIM PIN/PUK retrievals
- International Roaming activation, support
- Hardware orders of eligible devices from the Telstra Promotional Schedule
- Setting up call diversions
- Adding or removing services features
- Telstra account consolidations

- Like having your own inhouse expert team
- Your orders go to the top of the queue
- Priority service protects productivity

## Business



For teams that need customised managed mobility, telecom expense management reporting, mobile device management, and VIP support

#### Professional plus:

- Comprehensive telecom expense management reporting package including fleet usage, expenditure, anomaly and trends
- Monthly telecom expense management report presentation with optimisation recommendations
- Custom product and service catalogue including bundles
- Automated hierarchical approval process for online procurement
- Device enrolment in Apple, Samsung and Android platforms
- MDM/EMM Management including device lock and wipe, compliance, profile and policy management, application management.
- ✓ VIP Support for list of nominated senior executives/critical workers







Authorised Reseller



Authorised Service Provider

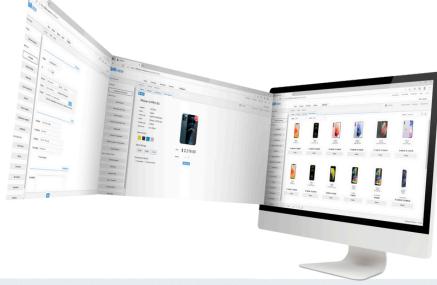


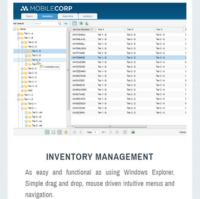
## Enterprise



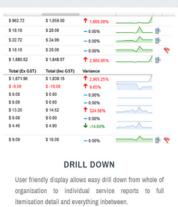
A comprehensive cloud-based Enterprise Managed Mobility SaaS as your single point of contact for all your mobility needs

- Single source of truth for Telecom-as-a-Service
- Single platform for all your mobile fleet management and telecom expense management
- Your own aligned account team and service delivery team
- Real time integration of device and service data with your asset inventory
- Detailed online on-demand reporting of usage, assets and expenditure
- Governance and compliance















MobileCorp is a trusted ICT and IT MSP with 35 years'of partnering with Australian organisations large and small.

"You focus on your business.

We'll focus on your mobility."

#### **CONTACT US**



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